

Regal Education Society's  
*Regal College of Hotel Management & Tourism, Chiplun*  
Kondhe, Guhagar Road, Tal - Chiplun, Dist Ratnagiri. Ph. No. 02355-259393

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Department-wise stated Programme Outcomes & Course Outcome

Name of the Department	Stated Programme Outcomes & Course Outcome
SCIENCE	UG
COMMERCE	UG

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Department of Commerce  
Programme : Bachelor of Commerce

Programme Outcomes of Bachelor of Commerce

PO1	Develop entrepreneurial and managerial skills
PO2	Decision making skills
PO3	Application of theoretical knowledge practically
PO4	Understanding role of Banking & Insurance sector
PO5	Understanding business environment
PO6	Technical Analysis
PO7	Analysis and interpretation of financial statements
PO8	Develops analytical skills
PO9	Market Analysis
PO10	Developing knowledge of business laws



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Department of Commerce  
Programme : Bachelor of Commerce

Programme Specific Outcomes of Bachelor of Commerce (Financial Market)

PSO1	After completing three years in the Bachelor of Commerce (Financial Markets) program the students will be able to understand the fundamental & operations of the financial market and to apply & evaluate the financial & investment theories.
PO2	To give an idea about fundamentals of financial services and players in financial sectors, the key concept from environmental studies, political and social analysis as they pertain to the design, about different trade policies on export and import, preparing financial statements following specific outcomes.
PO3	To focus deeply on the basics of trading & its regulations market forces etc.
PO4	To focus deep on basics of trading & its regulations market forces etc.
PO5	To understand the law of demand, supply, forecasting and consumer durability.
PO6	To gain knowledge about risk, wealth, economics as well as the legal framework of financial market.
PO7	To understand the mechanics and conventions of the foreign exchange market
PO8	To understand to manage the risks in trading.
PO9	To achieve highly paid jobs as Finance Manager, Research analysis, financial consultant, project Coordinator, wealth manager etc.
PO10	To pursue master's degree in the field finance such as MFM, MBA(Finance) PGDFM etc.



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Department of Commerce  
Programme : Bachelor of Commerce (Financial Market)  
Course Outcomes of Bachelor of Commerce (Financial Market)

**F.Y. B.Com (F.M.) Semester I**

COURSE CODE: UFMFSI.1 - FINANCIAL ACCOUNTING 1	
CO1	Learners will learn relevant financial accounting career skills, applying both quantitative and qualitative knowledge to their future careers in business planning and decision making.
CO2	Learners will be able to prepare financial statements according to the Generally Accepted accounting principles
CO3	Learners will be able to closing of accounts at the end of the year for sole trading concern and partnership firms
CO4	To enable students to learn principles and fundamental concepts of Accountancy

Course Code : UFMFSI.2 - INTRODUCTION TO FINANCIAL SYSTEM	
CO1	The learner will be able to understand the basic concepts in financial markets
CO2	Understand the concepts of Financial Instruments
CO3	Understand the concepts of Money Market
CO4	Understand the role and concepts of Financial Regulators

Course Code : UFMFSI.3 - BUSINESS MATHEMATICS	
CO1	To enable students to learn the basic concepts of mathematics and its application in finance.
CO2	Develop and maintain problem-solving skills.
CO3	Read and understand middle-level proofs. Write and understand the basics of Profit and loss, understand annuity concepts.
CO4	Students able to understand the practical aspects of shares and mutual funds.

Course Code : UFMFSI.4 - BUSINESS COMMUNICATION	
CO1	To develop the ability of the students to communicate professionally and correspond correctly.
CO2	Getting knowledge about communication, types of communication, channel, and modes





	of communication. Helpful for getting knowledge about how to overcome the barrier and how to improve our listings skills.
CO3	To understand effective interpersonal communications skills that maximize team effectiveness.
CO4	Learn much more about parts, the structure, letter writing and how to write the variety of personal letters. Learn about developing ideas about letter writing and Paragraph Writing.

Course Code : UFMFSI.5 - FOUNDATION COURSE	
CO1	Understand the demographic composition of India having regard to Language, Religion, Gender, etc.
CO2	Understand the fundamental duties of India citizens specified the in Indian Constitution
CO3	Understand stratified reasons for differences and women's problems.
CO4	Give wide range of subjects or in one subject at a basic level, preparing students for more advanced study it teaches us about social values, moral values in students

Course Code : UFMFSI.6 - BUSINESS ENVIRONMENT	
CO1	To provide knowledge of the environment in which business operate, understand the concept, significance and changing dimensions of business environment.
CO2	Understand the concept of the business environment and various tools of environmental analysis. Aware of business ethics.
CO3	Understand the positive and negative impact of the environment on business.
CO4	Know CSR, Corporate Governance, carbon credit, and implementation of CSR activities by various companies.

Course Code : UFMFSI. 7 - BUSINESS ECONOMICS	
CO1	To understand the basic framework of modern economy in which business operates.
CO2	To understand the demand curves and the relationship between the demand and supply curve.
CO3	To understand the Supply and Production Decisions and Cost of Production.
CO4	To understand the types of markets. And to know the various pricing strategies.

### F.Y. B.Com (F.M.) Semester II

Course Code : UFMFSII.1 FINANCIAL ACCOUNTING 2	
CO1	Preparing financial statements in accordance with appropriate standards.
CO2	Preparing accounting information for planning and control and for the evaluation of finance.
CO3	Interpreting the business implications of financial statement information.
CO4	To understand the valuation of shares.



Course Code : UFMFSII.2 :- PRINCIPLES OF MANAGEMENT	
CO1	Understand the concept of Nature and process of management, basic management roles and skills.
CO2	Demonstrate the roles, skills and functions of management
CO3	To understand how teamwork is important , how with the proper direction leadership skill will be able to accomplish your goals
CO4	TO understand the planning, organizing, directing, coordination and self control too.

Course Code : UFMFSII.3 : - BUSINESS STATISTICS	
CO1	To impart the basis in Statistics to help students acquire new skills on the application of statistical tools and techniques in Business decision-making
CO2	Understand the concept of population and sample with illustration Methods of sampling
CO3	Understand the concept of Data condensation, and graphical methods Concept of dispersion, absolute and relative measures of dispersion, range variance, standard deviation, coefficient of variation.
CO4	Understand the concept of Mean , Mode , Median etc.

Course Code : UFMFSII.4 – BUSINESS COMMUNICATION	
CO1	To demonstrate a good understanding of effective business writing and effective business communications.
CO2	Focus on the set of skills required to be successful in a Group Discussion.
CO3	To acquire the skills of report writing and Modern forms of communication: email, videoconference, internet, websites and their importance.
CO4	Examine the scope of public relations in the context of the modern-day world.

Course Code : UFMFSII.5 - FOUNDATION COURSE	
CO1	It prepares students for more advanced study it teaches us about social problems about the society and to tackle the problem
CO2	Understanding the concepts of Liberalization, Globalization, Growth of Information Technology and Communication.
CO3	To understand the concept of Human rights And Importance of Ecological balance.
CO4	Understanding the stress and conflict in the society and managing the conflict in contemporary society.

Course Code : UFMFSII.6 - ENVIRONMENTAL SCIENCE	
CO1	Understand key concepts from environment studies, political, and social analysis as they





	pertain to the design and evaluation of environmental policies and institutions.
CO2	Acquire knowledge on ecosystem, Food Chains, and historical context of environmental issues and the links between human and natural systems
CO3	Students understand critically on Biodiversity, threats for Biodiversity and their roles and identities as citizens, consumers.
CO4	To understand appreciate concepts and methods from renewable and nonrenewable sources and their application in environmental problem solving.

Course Code : UFMFSII.7 - COMPUTER SKILLS	
CO1	To introduce the students about basics of computer, its hardware and Windows.
CO2	To understand about the Internet, Instant messaging, Scheduling appointments and reminders.
CO3	To provide practical knowledge exposure to MS- Word. To provide practical knowledge exposure MS-Excel. To provide practical knowledge exposure MS- Power.
CO4	To introduce the basic fundamentals of Excel.

### S.Y. B.Com (F.M.) Semester III

Course Code : UFMFSIII.1 – DEBT MARKET - 1	
CO1	To introduce about the Debt market with its evolution and various types.
CO2	To introduce the various instruments and players in the market.
CO3	To understand the various features and types of Bonds
CO4	To understand the determinants of the value of the bonds, and bond mathematics.

Course Code : UFMFSIII.2 - EQUITY MARKET -1	
CO1	To create the awareness about the equity market (often referred to as the stock market) is the market for trading equity instruments.
CO2	To understand that Stocks are securities that are a claim on the earnings and assets of a corporation.
CO3	To understand the various types of equity markets.
CO4	To elaborate the importance of equity market in developing country like India.



Course Code : UFMFSIII.3 –COMMODITIES MARKET	
CO1	To introduce the commodity markets with its emergence and dynamics in global commodity markets
CO2	To understand the importance of commodity markets in India.
CO3	To acquire the knowledge about various commodity exchanges in the world.
CO4	To explain the importance of role of government, commodity exchanges and other institutions in strengthen the commodities markets in INdia

Course Code : UFMFSIII.4 - BUSINESS LAW I	
CO1	Make the students understand about business and corporate law Develop knowledge on contract and various types of contracts.
CO2	Make the students understand about business and corporate law Develop knowledge on contract and various types of contracts.
CO3	Make the students aware about the Sale of Goods Act
CO4	To make the students understand about the various negotiable instruments acts

Course Code : UFMFSIII.5 – Introduction course in Financial Markets- Money Market	
CO1	To introduce the money markets with its importance and role.
CO2	To understand the regulatory framework of money market.
CO3	To elaborate the various money market instruments.
CO4	To introduce the various recent development in Money Market

Course Code : UFMFSIII.6 – MANAGEMENT ACCOUNTING	
CO1	To make them understand the investment decisions and portfolio performance
CO2	To enlighten the students on management Accounting. Helps to give proper idea on financial statement analysis in practical point of view.
CO3	To provide knowledge about budget control keeping in mind the scope of the concept.
CO4	: To develop the know-how and concept of marginal costing with practical problem.





Course Code : UFMFSIII.6 – COMPUTER SKILLS - 2	
CO1	To make the students skilled in Basic computer literacy.
CO2	To explain the details about the database management systems.
CO3	To make them understand about the modern E Business Software systems.
CO4	To elaborate about the other emerging technologies like online trading software, net banking and online banking software

### S.Y. B.Com (F.M.) Semester IV

Course Code : UFMFSIV.1 - DEBT MARKET 2	
CO1	Understand Debt Markets Instruments & players in debt markets Bonds - Features of bonds, Types of bonds, Issuers of bonds
CO2	Valuation of bonds- Determinants of the value of bonds, Bond mathematics, Yield Curve Analysis
CO3	Bond ratings- importance & relevance and rating agencies.
CO4	Learners will be able to design fixed income portfolios using the knowledge of yield sensitivities and various risk exposures.

Course Code : UFMFSIV.2 - EQUITY MARKET 2	
CO1	To learn the structure of equity markets the and growth of corporate sector
CO2	To learn about the primary market and its instruments
CO3	To learn about secondary markets and the growth of stock exchanges
CO4	To understand the importance of Equity Markets in developing countries like India.

Course Code : UFMFSIV.3 – COMMODITIES DERIVATIVES	
CO1	To explain the various types of derivatives and their functions.
CO2	To understand the various types of Pricing Commodities Derivatives.
CO3	To understand the various basic concepts of Trading.
CO4	To understand the regulatory framework and rules governing the commodity derivatives.

Course Code : UFMFSIV.4 - BUSINESS LAW 2	
CO1	To know about the Corporate Laws in general.
CO2	To Deal with corporate and Securities law



CO3	Become aware of legal aspects of Company law
CO4	To Understand company contracts and become confident therein.

Course Code : UFMFSIV.5 - FOREIGN EXCHANGE MARKETS FOUNDATION COURSE	
CO1	To understand the foreign exchange market (Forex, FX, or currency market) which is a global decentralized or over the counter (OTC) market for the trading of currencies.
CO2	To introduce the foreign exchange market with FERA and FEMA
CO3	To understand the various operational aspects of foreign exchange market and foreign exchange contracts.
CO4	To understand the types of Exchange risks, Interest rates and risk management

Course Code : UFMFSIV.6 - CORPORATE FINANCE	
CO1	Understand the concept of capital budgeting, receivable management, mutual fund, and bond valuation, and their practical implication in the real life.
CO2	Understand the concept of net present value and how to calculate the payback period.
CO3	Learners will be able to formulate an optimal capital structure.
CO4	Learners will be able to evaluate capital projects under different situations using appropriate capital budgeting techniques.

Course Code : UFMFSIV.7 - BUSINESS ECONOMICS-II	
CO1	Understand the various aspects of the Indian economy
CO2	Develop a perspective on the different problems and approaches to economic planning and development in India
CO3	Develop a perspective on India's different problems and approaches to economic planning and development.
CO4	Understand the Indian economy's role in the global context and how different factors have affected this process.

### T.Y. B.Com (F.M.) Semester V

Course Code : UFMFSV.1 - MARKETING IN FINANCIAL SERVICES	
CO1	Understand the concept of the Foundation of services marketing Services Market Segmentation, Positioning, and Differentiation of Services, Customer Relationship Management Customer Loyalty, Extended Services Marketing Mix:
CO2	Going Beyond the 4 Ps. (7Ps of Services Marketing), Service Delivery Process
CO3	Service Blueprints, Customer Satisfaction & Service Quality in Service Marketing, GAP Model – Handling complaints effectively
CO4	Service marketing Segmentations and Positioning





Course Code : UFMFSV.2 – TECHNICAL ANALYSIS	
CO1	To understanding the basics of Technical analysis, various charts and patterns and their applicability..
CO2	To understand the practicability of various candlestick patterns
CO3	To explain the Dow theory and Elliot Wae theory with its applications in actual trading.
CO4	Various Risk management techniques and Do's and Don'ts for the ideal investor.

Course Code :- UFMFSV.3 - CORPORATE ACCOUNTING	
CO1	To deal with accounting for company, preparation of their Final accounts and cash flow statement analysis and interpretation of company financial results
CO2	Understand concepts of Redemption of Preference shares and redemption of debentures. Problems about Redemption of Preference shares and redemption of debentures
CO3	Ascertainment and treatment of profit before incorporation Amalgamation of Companies (w.e.t. AS 14) (Excluding Intercompany Holdings)
CO4	Need for reconstruction and Company Law provisions

Course Code : UFMFSV.4 – BUSINESS VALUATION	
CO1	To understand the basics of valuation, Foundation, Purpose and Role.
CO2	To elaborate the various models of valuations
CO3	To understand the valuation of Select Tangible Assets.
CO4	To make the students understand about the valuations of Select Intangible Assets

Course Code : UFMFSV.5 - FINANCIAL DERIVATIVES	
CO1	The course describes and examines financial derivatives such as Forward, Future and option, drawing real world financial market experience and application.
CO2	Definition – Types, Participants and Functions, Development of Exchange-traded derivatives
CO3	Under concepts of Futures Options, Under concepts of Futures and Options trading system, Clearing entities and their role- clearing mechanism, Margining, and settlement mechanism.
CO4	Trading clearing and Settlement of Options and Futures.

Course Code : UFMFSV.6 - BUSINESS ETHICS AND CORPORATE GOVERNANCE	
CO1	To understand How It helps to identify the key players involved in corporate governance,





	discuss the rightful role of various authorities
CO2	To understand the emerging need and growing importance of good governance and CSR by organizations
CO3	To study the ethical business practices, CSR and Corporate Governance practiced by various organizations
CO4	To understand the corporate governance forums and legislative framework of corporate governance in India

### T.Y. B.Com (F.M.) Semester VI

Course Code : UFMFSVI.1 - VENTURE CAPITAL AND PRIVATE EQUITY.	
CO1	Both private equity and venture capitalist invest in companies, both recruit former Investment Bankers, and they both make money from investments rather than advisory fees. Conceptual understanding of Venture Capital and Private equity
CO2	Understanding of Structure and Regulation of Venture Capital and Private Equity- Business Cycle of PE.
CO3	Structure of VC/PE firms- Limited Liability Partnerships
CO4	Both private equity and venture capitalist invest in companies, both recruit former Investment Bankers, and they both make money from investments rather than advisory fees.

Course Code : UFMFSVI.2 - MUTUAL FUND MANAGEMENT	
CO1	A mutual fund collects money from investors and invests the money on their behalf.
CO2	It charges a small fee for managing the money.
CO3	Mutual funds are an ideal investment vehicle for regular investors who do not know much about investing. Investors can choose a mutual fund scheme based on their financial goal and start investing to achieve the goal.
CO4	Investors can choose a mutual fund scheme based on their financial goal and start investing to achieve the goal.

Course Code : UFMFSVI.3 – ORGANISATIONAL BEHAVIOR	
CO1	To understand the Organizational behavior through different models. Understanding Self through Perception, Personality, Values and Attitudes.
CO2	To understand others through interpersonal relationships. How handle the Conflict management and Impact of Power and Politics.
CO3	To understand the group behavior and Team behavior
CO4	To elaborate about the Stress management, its techniques. Introduction of Change and its effects.



Course Code : UFMFSVI.4 – STRATEGIC CORPORATE FINANCE	
CO1	To understand the strategic corporate finance with its various types.
CO2	To understand the fund raising, its sources. Alternate Sources of financing.
CO3	To understand the Company Valuations, Management Buyouts and Management Buy ins.
CO4	To introduce the Credit Risk Management.

Course Code : UFMFSVI.5 - CORPORATE RESTRUCTURING	
CO1	Facilitate the understanding of process and economic rationales of various corporate restructuring tools such as takeovers, acquisitions, joint ventures, disinvestments, amalgamations, buyback of shares, mergers, demergers, reverse mergers, etc
CO2	Able to understand the anti-takeover strategies to avoid hostile acquisition.
CO3	To understand funding of merger and takeover and financial restructuring
CO4	To understand Post- Merger Re-organisation

Course Code : UFMFSVI.6 - PROJECT	
CO1	Project Work is a learning experience which aims to provide students with the opportunity to synthesize knowledge from various areas of learning, and critically and creatively apply it to real life situations.
CO2	This process, which enhances students' knowledge and enables them to acquire skills like collaboration, communication and independent learning, prepares them for lifelong learning and the challenges ahead.



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Department-wise stated Programme Outcomes & Course Outcome

Name of the Department	Stated Programme Outcomes & Course Outcome
COMMERCE	UG
SCIENCE	UG



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Department of Science

Programme : Bachelor of Science

Programme Outcomes of Bachelor of Science

PO1	Food production practice and management
PO2	Food and beverage service and management
PO3	Accommodation Studies and front office management
PO4	Catering Science
PO5	Environmentally sustainable studies and management
PO6	Information technology {management information system}
PO7	Human resource management and development
PO8	Food science and nutritional aspects planning
PO9	Communication skills/ language skills
PO10	Hotel accountancy and management



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Department of Science

Programme : Bachelor of Science

Programme Specific Outcomes of Bachelor of Science (Hospitality Studies)

PSO1	Apply the knowledge of Hospitality Management, Culinary Science, Human Resource Management, Communication Skills and Marketing to the solution of Hospitality and Tourism World.
PSO2	Identification of problems of Hospitality Industry, Formulation, Research Literature, and analyze complex Hospitality Management problems reaching substantiated conclusions using Principles of Hospitality
PSO3	Create and integrate new solutions and adopt new methods of Culinary Science and Management Practices with an understanding of the limitations
PSO4	Creation and Application of Hospitality Knowledge to serve the society.
PSO5	Understand the impact of the Hospitality Education and Culinary Science on society and environments for Sustainable Development.
PSO6	<ul style="list-style-type: none"><li>• Apply the ethical principles and commit to professional ethics and responsibilities and norms of the Hospitality Management Practices.</li><li>• Respect of Tourists/Guests and Colleagues that encompasses without prejudice diversity of the background, language in culture.</li><li>• An understanding of Tourist's/Guest's right particularly with regard to confidentiality.</li></ul>
PSO7	Communicate effectively with teams, leaders as well as societies such as, being able to comprehend and write effective reports and design documentation, make effective presentations, and give & receive clear instructions.
PSO8	Develop management skills and learn culinary skills for a successful career as a Hospitality Management Professional.
PSO9	Develop critical thinking skills and apply them to complex problems
PSO10	Acquire the ability to engage in independent and life-long learning in the broadest context of socio-cultural changes of Hospitality Industry.



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Department of Science

Programme : Bachelor of Science (Financial Market)

Course Outcomes of Bachelor of Science (Financial Market)

**F.Y. BSC (H.S) Semester I**

COURSE CODE: USHO101 –FOOD PRODUCTION AND PATESSERIESE	
CO1	Introduction to food and production department with the methods of cooking.
CO2	Learners will be able to work with skill and experience of the production department.
CO3	Learners will be able to achieve high skills of cutting and cooking with technical knowledge.
CO4	To enable students to learn principles of food production and culinary terms.

Course Code:USHO102 Food & Beverage Service I	
CO1	The learner will be able to understand the basic concepts of food and beverage services.
CO2	Understand the concepts of catering industry.
CO3	Understand the concepts of food and beverage hierarchy.
CO4	Understand the role and concepts of Food and beverage department.

Course Code:USHO103 Front Office I	
CO1	To enable students to learn the basic concepts of front office management.
CO2	Introduction to the hotel and tourism industry {development and growth of the hotel.
CO3	Read and understand tariff structure, telecommunication, and the organisation of front office department.
CO4	Students able to understand the practical aspects of front office management.

Course Code:) USHO104 Housekeeping	
CO1	Understand the introduction of housekeeping department and housekeeping personnel.
CO2	Understand the organisation of housekeeping department with control desk operation.
CO3	Understand the technical and theoretical knowledge of cleaning agents and equipment's.
CO4	Understand the types of rooms and the role of housekeeping department in the hotel with glossary.

Course Code:USHO106 Communication Skill I (English & French I	
CO1	To develop the ability of the students to communicate professionally and correspond correctly.
CO2	Getting knowledge about communication, types of communication, channel, and modes of communication. Helpful for getting knowledge about how to overcome the barrier and how to improve our listings skills.





CO3	To understand effective interpersonal communications skills that maximize team effectiveness.
CO4	Learn much more about parts, the structure, letter writing and how to write the variety of personal letters. Learn about developing ideas about letter writing and Paragraph Writing.

Course Code:USHO105 Rooms Division Management (Practical)-I	
CO1	To provide knowledge of the rooms and their division with appropriate knowledge.
CO2	Understand the concept of the room shifting and room handling.
CO3	Understand the situation handling and room management.
CO4	To provide the knowledge of strategic management and room development.

Course Code:USHO107 Information Technology	
CO1	To understand the basic information of computer fundamental.
CO2	To understand the applications of software, hardware, networking and internet.
CO3	To understand the technical and theoretical knowledge of information technology.
CO4	To study system software and applications of software with demonstration.

Course Code: USHO108 Food Safety & Nutrition	
CO1	To provide knowledge of personal hygiene and the nutritional protocols.
CO2	Understand the concept of food born illness and the overcome of the illness.
CO3	Understand the nutritional aspects of the food.
CO4	The deep study of HACCP, food standards and food storage.

## F. Y. BSC (H.S) Semester II

Course Code :USHO201 Food Production & Patisserie II	
CO1	To develop a keen interest in food production and to enable students to experiment, innovate and progressively produce a variety of preparation / dishes.
CO2	To gain confidence to adapt to the technical skills and the art of preparing different menus, Indian as well as Continental.
CO3	To understand and keen the knowledge of menu planning
CO4	By the end of the second semester students should be confident enough in their skills which would boost their morale to take up the challenge of bulk cookery in the third and fourth semester.

Course Code :USHO202 Food & Beverage Service II	
CO1	The different types of Menus and principles of menu planning..
CO2	Sequence and course in the French classical menu also identify general accompaniments.
CO3	Types, storage and service of Tobacco and Non alcoholic beverages
CO4	Simple control system followed in a restaurant.



Course Code :USHO203 Front Office II	
CO1	The student should be able to understand the concept and functioning of room reservations, Reception and Guest services.
CO2	To understand the concept of room reservation and guest handling
CO3	To learn about the guest service followed in the front office
CO4	To control the software and gain appropriate knowledge of the software

Course Code :USHO204 Housekeeping II	
CO1	The student will be able to list and explain the various operational areas, procedures and formats of the housekeeping department.
CO2	The student will be able to enlist and implement Standard Operating Procedures (SOP's) for routine cleaning procedures of various guest areas.
CO3	To gain the professional knowledge of cleaning duties and operation
CO4	To learn cleaning knowledge of various sectors with appropriate equipment's

Course Code : USHO205 Rooms Division Management(Practicals) II	
CO1	Bed making by the Traditional method, making bed with a duvet, summer bed, turn down service, foot fold etc – Explanation and demo
CO2	Check out procedure Escorting a guest
CO3	Carpet Cleaning – Spot cleaning and Vacuuming Telephone Cleaning
CO4	Leather and Rexene cleaning Painted surface cleaning – spot cleaning

Course Code : USHO206 Communication Skill II (English & French)	
CO1	Understanding Human Communication
CO2	Skills Development for Business and Management Students
CO3	Technical Communication
CO4	Business Correspondence and Report writing

Course Code : USHO207 Principles of Hotel Accountancy	
CO1	Introduction to Accounting & Double Entry Book-Keeping
CO2	Importance of ledger & its format Posting entries & balancing ledger accounts
CO3	Material cost (food & Beverage), Labour cost, overhead cost, Gross Profit, After wage profit & Net Profit.
CO4	Practical Problems covering the following adjustments:- Closing stock Prepaid Expenses Outstanding Expenses Depreciation Bad Debts & Provision for Bad debts

Course Code :USHO208 Principles of Management	
CO1	To train the student as future managers and make them understand the working of an organisation.
CO2	Encouraging students to read more so as to refine their analytical power and sharpen business sense and become more aware of the business environment
CO3	Opportunity to participate in business discussions, article/book reviews and presentations
CO4	Teaching through PowerPoint presentations, case studies, activities, brain storming sessions, SWOT/PEST analysis etc.





### S.Y. BSC (H.S) Semester III/ IV

Course Code :USHO301 Food Production & Patisserie III	
CO1	To understand basic menu planning and its types (QFP)
CO2	To understand and the work of appropriate equipment's
CO3	To learn Indian cookery and Indian cuisine
CO4	To learn quality purchase and storage

Course Code : USHO302 Food & Beverage Service III	
CO1	To understand the beverages and their originate
CO2	To understand the wines and their specifications
CO3	To understand alcoholic beverages with their manufacturing
CO4	Understanding wine tasting storage of service, food and wine harmony

Course Code :USHO303 Front Office III	
CO1	To learn front office accounting system and settlement
CO2	To learn security systems in the hotel
CO3	To understand guest cycle and guest complaint and handling
CO4	To learn the types of folio and city ledger

Course Code :USHO204 Housekeeping II	
CO1	To gain the knowledge of linen room and operation
CO2	To enhance arrangements of rooms
CO3	To acquire the skill of bed making and decoration of room articles.
CO4	To study ergonomics of housekeeping.

Course Code :USHO305 Rooms Division Management(Practicals) III	
CO1	To understand room making and room cleaning
CO2	To understand how to make bed in proper manners
CO3	To learn bathroom cleaning
CO4	To understand different type of linen art

Course Code :USHO306 Hotel Accountancy & Cost Control	
CO1	To understand the concept of principles of accounts
CO2	To learn standard costing and variance analysis and practical problems
CO3	To learn the concepts of bills, ledgers, accounts
CO4	To understand food and beverage cost controls and the functions and the responsibilities of night auditor

Course Code :USHO307 Hospitality Law & Human Resource Management	
CO1	To learn the sources of law, fundamentals right and fundamentals duties
CO2	To understand the prevention of food adulteration act and human resource development





CO3	To understand the concepts of job analysis and job design and the objectives of HRM
CO4	To learn the forecast measurement in human resource planning

Course Code :USHO308 Management Information System in Hospitality Industry	
CO1	To learn management information system with POS
CO2	To learn e distribution system
CO3	To learn POS software and account settlement
CO4	To understand menu management sale analysis and revenue management

### T.Y. BSC (H.S) Semester V

Course Code :USHO501 Food Production & Patisserie	
CO1	To understand classical kitchen brigade
CO2	To understand Cuts of vegetables ,meat, fish and poultry
CO3	To understand basic method of cooking 1]stock 2]sauces 3]soup 4]salad , basics of bakery and confectionery HACCP , FSSAI ,
CO4	International cuisine 1]Europe Continent 2]Middle East 3]North central America 4]Far east

Course Code :USHO502 Food & Beverage Operations Management	
CO1	To understand planning of restaurant , banquet , room service , bar service
CO2	To understand catering definition , history , importance types of catering
CO3	To understand types of services , staffing and duty allocation
CO4	To understand banquet planning definition types buffets

Course Code :- USHO503 Front Office	
CO1	To understand planning operation staffing co-ordinating room rates rule of thumb



CO2	To understand hubbart's formula determining single and double rate special room rate corporate/commercial rate
CO3	To understand evaluating frontoffice operation , monthly income , room count , house count , average rate per guest [ARG]
CO4	To understand handling foreign currency ,currency exchange RBI guidelines credit card etc.

Course Code :USHO504 Housekeeping	
CO1	To understand current trends in housekeeping , green housekeeping practices , cleaning equipment agents guest supply and amenities
CO2	To understand advantages and disadvantages of contract services
CO3	To learn lighting and lighting fixtures , lighting for different areas of hotel
CO4	To learn carpet and floor coverings , types , selection , care , interior designing and color schemes

Course Code :USHO505 Rooms Division Management(Practical)	
CO1	To understand room cleaning with Morden equipment's and practices
CO2	To study deep cleaning of public area
CO3	To learn how to use cleaning agents and chemicals
CO4	To learn the safety masseurs

Course Code :USHO506 Corporate English	
CO1	To understand General Business English, General vocabulary, Introduction to International English
CO2	To understand Words and Phrases Overview of tenses Other common areas of difficulty for Indian speakers Prepositions, time expressions & pronouns Articles and nouns Sentence Construction Public speaking & Presentation skills
CO3	The Power writing process Focus on content Make your purpose clear Make the intended action explicit Focus on structure Focus on language Complete and concise messages
CO4	Presentation I – Current Issues 3. Group Discussion 20 2 4. Personal Interviews 5. Presentation II (Groups & Individual) 6. Structuring the presentation 7. Visual Aids to enhance effective presentation 20 3 8. Formal E-mail & Telephonic etiquettes, 9. Active listening, body language, posture, eye contact 10. Academic writing (Report writing, essay writing, assignment) 11. Role play, conducting, meeting / conference

### T.Y. BSC (H.S) Semester VI

Course Code :USHO507 Environmental & Sustainable Tourism	
CO1	To understand Environmental Studies Definition, Scope and Importance Need for public awareness Renewable & Non-renewable Resources (Definition & Importance) Consumerism & Waste Products
CO2	Tourism Organisations National/Domestic Organisations (M.T.D.C., I.T.D.C.) International Organisations (U.N.W.T.O., W.T.T.C., U.F.T.A.A., U.N.E.S.C.O., S.T.I.) 15 15 4 Sustainable Development Why Sustainable Development? 4.2 Rio Summit Impact of Tourism on the





	World
CO3	Sustainable Tourism in India Sustainable Tourism in Mumbai Sustainable Tourism as an Umbrella – Ecotourism, UNESCO Sites. Impact of Travel on Sustainable Tourism Impact of Accommodation on Sustainable Tourism Responsible Tourism – Guidelines, “Making Tourism More Sustainable – A Guide for Policy Makers” – Role of United Nations Environment Programme (UNEP).
CO4	Sustainable Tourism advice for any location / place in India Environmental effects of Tourism

### T.Y. BSC (H.S) Semester VI

Course Code :USHO604A Advanced Food Production	
CO1	Kitchen Management Flow of work Layout and design Food Cost Control Kitchen Stewarding Importance of kitchen stewarding. Hierarchy of kitchen stewarding. Functions of stewarding Manager. Equipments found in stewarding department.
CO2	Classical garnishes (25) A La Francaise Alaska Allemande Bercy Bonne Femme Bouquetiere (A la) Bourguignonne Cardinal Chasseur Colbert Diabale, Ala DieppoiseMaltaise Milanaise Nantua NeapolitaineNicoise Noisette Parisienne Portugaise Thermidor Veronique Waldorf Wellington
CO3	Non Edible Displays Ice-carving Tallow sculpture Fruit and vegetable displays Salt dough Thermocol work Sugar & Chocolate Display
CO4	Uses of wines, herbs and spices in cooking Organoleptic& sensory evaluation of food Contemporary cooking trends

Course Code :USHO604B Advanced Food & Beverage Operations Management	
CO1	Gueridon Service Origin, history and definition Factors to create impulse buying. Advantages and disadvantages of Gueridon service Principles of Gueridon service. Flambé trolley & other trolleys (Carving, Cheese, Liqueur, Salad & Dessert). Gueridon equipment & ingredients, Mise en place & Presentation
CO2	Bar Operations Definition& classification. Layout & parts for Front of the house dispense bar. Bar Thefts and frauds. (Nature and prevention.) Records & Licenses maintained in a Bar (Naukarnama, Permit, TPIN, Bill book, & B.O.T.).
CO3	Cocktails & Mixed drinks a) Introduction, History & Definition b) Bar Equipment. (glassware, fixed & movable equipment) c) Methods of Mixing Cocktails. (Stirred, Shaken, Builtup/Layered, Blended & Muddled) d) Styles of Cocktails (Collins, cobbler, coolers, crustas, cups, e) daisies, egg-nogs, flips, frappes, fixes, fizzes, Highball, juleps, f) Pick-me-ups, pousse café, smashes, sours, swizzles & toddies). g) Rules to be observed while making cocktails. Recipes of classic & exotic cocktails.
CO4	Recipes for 10 dishes. • Caesar salad. • Flambéed Consommé. • Scampi a la crème flambé • Steak Diane* • Steak* (with choice of sauces – pepper, red wine, mushroom) • Crepes suzette • Pineapple Flambé / Banana Flambé • Irish Coffee / Cafe Serpentine • Omelette au rhum. • Roast Chicken/ Turkey/Duck/Lamb (Carving only)

Course Code :USHO604C Advanced Housekeeping	
CO1	Budget and Budgetary Control Introduction Types of budgets Budget planning process Preparing the budget Formats Controlling expenses Inventory control
CO2	Preopening Property Operations Setting up housekeeping Countdown to opening





	Preparing snagging list Furniture and Accessories Types Selection Care 5 Guestroom Layout Planning room layouts (Twin / Double / Suite / Handicapped / Service Apartment) Sizes of rooms
CO3	Risk and Environmental Management Fire safety and accident prevention Hazards Prevention Crisis handling First Aid Dealing with emergencies Fire Bomb threat Death Natural Disasters Minimising theft Guest theft
CO4	Furniture and Accessories Types Selection Care 5 Guestroom Layout Planning room layouts (Twin / Double / Suite / Handicapped / Service Apartment) Sizes of room

Course Code :ADVANCED FRONT OFFICE	
CO1	Yield Management Introduction Concept of Yield Management Applications( Hospitality Industry) Various strategies to maximise yield Capacity Management
CO2	Passport and Visa Passport Definition and Types of Passport Guidelines for Indian Passport Holders Issue of New Passport Renewal Of Passport Passport for Minor
CO3	Revenue Management Terms
CO4	Handling Guest Complaints & Situations Theft, Drunken guest & Difficult guest, Bomb Threat, Fire, Death, Guest with Health Problems, Service related complaint, Black Listed Guest, Wake up call, Discrepancy in charges, Pet Policy

